

The logo for RGO, consisting of the letters 'RGO' in white, bold, sans-serif font, centered within a solid red square. The background of the entire page is a faded, high-angle photograph of three people in a meeting around a wooden table, with papers, a laptop, and glasses visible.

SALES & PROJECT MANAGER

FLOORING

Position Type: Full-time, Permanent

Location: Calgary, AB

ABOUT RGO

Creating places that help people work, learn, heal, age, play, be inspired, and accomplish more.

RGO is a privately held business with locations in Calgary, Canmore, and Edmonton. We were founded in 1966 Calgary with roots selling typewriters! Now, RGO is proud to be 5 decades strong and growing. We have since grown to be the largest dealership of our kind in Western Canada, offering total interior solutions with the widest selection of Furniture, Window Coverings, Flooring, Technologies, Architectural Solutions, Moves, and Storage Management.

We believe space matters and we want our clients to efficiently operate a modern space, whether it's a 40-storey tower, a public institution, education, healthcare, or a dazzling corporate showpiece. As an Albertan company with a reputation for hands on service and dedication to quality, we are looking for an individual who aligns with our core values to create great work experiences for our clients, our partners, and our people.

THE OPPORTUNITY

Get to be a part of the RGO team that has been recognized as a Best Workplace in Alberta at one of Canada's Best Managed Companies by joining us as a **Sales & Project Manager, Flooring**. The successful applicant will continuously enhance our client satisfaction and will be accountable to seek new opportunities to increase profitable sales.

WHAT YOU WILL DO

- Acquire new business by following leads, making sales calls, and maintaining contact with existing customers.
- Analyze customer's requirements, review drawings, and recommend products.
- Generate proposals pricing and prepares quotes for potential projects.
- Visiting client sites and completing site measurements.
- Work with Clients, Designers, and Installation crews on following through from sales to delivery, installation and final inspection.
- Follow up to ensure that deficiencies are corrected to the satisfaction of the customer.
- Preparation of quotes, specification, and checks in conjunction with Vice President.

WHAT YOU WILL BRING

- High School Diploma. Post Secondary Education an asset.
- 5-10 years of experience in a B2B sales environment.
- Multifamily and/or Commercial Flooring experience is an asset.
- Outgoing and optimistic approach.
- Self-Motivated and action oriented.
- Takes personal responsibility for actions.
- Exceptional customer service skills.
- Must have reliable personal vehicle available for business use.

PERKS & BENEFITS

SALES & PROJECT MANAGER

FLOORING

- Flexible work environment
- Comprehensive benefits including RRSP matching
- Performance based awards
- Career growth opportunities
- Employee recognition program
- Education reimbursement
- On-site fitness facility
- Free parking and close to transit with c-train

To apply, please submit your application to careers@rgo.ca. We appreciate the interest of all applicants and candidates for consideration will be contacted.

APPLY NOW